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Creating Loyal Employees – Coaching For Success!

March 16, 2010

Overview: One of the most challenging aspects of a manager's job is coaching employees. Although this process can be difficult, it is necessary to implement in order to maintain and develop a productive and efficient work environment. Coaching employees involves clearly defining responsibilities, providing guidance, monitoring performance, and communicating feedback.

This class is designed for managers and supervisors to identify coaching as part of their everyday job responsibilities. A coaching model is introduced to provide a systematic approach to accurately assess employee's performance and develop strategies for continued improvement.

Location: NJ Credit Union League
299 Ward Street
Hightstown, NJ 08520

Schedule: 9:00 am – 4:00 pm
Lunch will be provided.

Tuition:

100 Million and Above	\$199.00
25-100 Million	\$149.00
10-25 Million	\$ 99.00
Under 10 Million	\$ 59.00

Trainer: Barbara Agin, Director of Education & Training, NJ Credit Union League. As an accomplished facilitator, Barbara motivates and inspires others to achieve higher professional potential. Prior to joining the League, Barbara worked as an independent consultant where she increased financial organizations deposit growth and fee income through the enhanced capabilities of service professionals. Barbara also was a Vice President with a large financial institution where she used her real life experiences to instruct and motivate new hires and experienced branch staff. She has a proven record of improving the sales performance of branch personnel.

To enroll, you may fax over our General Registration Form found on our Web site or send an Email to mzelinsky@njcul.org. For questions, please call the Education & Training Department at 800-792-8861 x111.