



Get More Mileage Out of Quick Bite



TeleCourse: June 8, 2010 Bankruptcy

11:00 a.m. – 1:00 p.m. EST
Speaker: David Reed

Bankruptcy Update: What Now? Think the real estate market is bad enough for your bottom line? Well don't look now, but bankruptcies are back in the mix again! Consumer filings in 2009 were almost 40% higher than 2008 and not going away! What will 2010 look like? The session will examine the current state of consumer bankruptcy and how it continues to impact credit unions. It will focus on the nuts and bolts of an effective bankruptcy recovery and loss reduction program.

From the basics of bankruptcy terms to the most common landmines to maximizing recovery methods in collections, this program walks the credit union professional through the complicated world of bankruptcy in an easy to understand (and retain) format.

This session will cover:

- Bankruptcy filing trends
- When do you need an attorney?
- Understanding the Automatic Stay
- Attacking fraud in bankruptcy
- The problem with Proof of Claims

Speaker: David Reed, Attorney, author, consultant and nationally recognized speaker, David A. Reed is founder of CU Doctor, a full service credit union consulting practice. Through CU Doctor, Mr. Reed provides guidance to credit unions concerning a variety of matters including the establishment and revision of credit union policies and procedures, organizational compliance, collections, security, contractual agreements, regulatory matters and corporate governance. His engaging speaking style has garnered him status as a regular lecturer nationwide on topics such as regulatory compliance, consumer lending, bankruptcy and collections. He offers facilitation services and a full range of on-site training programs that can be delivered to the Board, executive team, managers or frontline staff.

Location: Via Telephone (11:00 a.m. to 1:00 p.m. EST)

Educational Investment: \$159.00 per telephone connection. *Unlimited Listeners and Free Audio Archive*

******You must be registered for this session to hear the audio-recorded version and receive handouts.******

AUDIO ARCHIVE! Can't tune in today? This session will be available on-line for **30** days after activation.

To enroll, you may complete and fax our **General Registration Form** (found on the Web site) or **send an Email to mzelinsky@njcul.org**. Please include Participant Name(s) and Cost to your credit union.

If you have any additional questions, please do not hesitate to contact the Education and Training Department at 609-448-2426 x100.